



## **SASTA ANNUAL GENERAL MEETING: 13 April 2021.**

### **FINANCIAL REPORT FOR THE YEAR 2020**

This report covers the **2020 SASTA Financial Year**, from **1 January 2020 to 31 December 2020**.

This report is presented with the SASTA Audited Report for the 2020 financial year, provided by our appointed auditor Third Sector Management Solutions. This Audited Report was considered and accepted at the SASTA Board meeting held on 1 March 2021.

#### **Summary for 2020 Financial Year, period January to December 2020 inclusive:**

**Total Income for the 2020 year was \$1,071,710 against budgeted total income of \$959,062, a positive variance of \$113,705.**

**Total Expenses for YTD were \$562,949 against a budgeted total expenditure of \$640,933, a positive variance of \$77,956**

**This resulted in an operating profit for the year of \$211,381 against a budgeted figure of \$85,374, a positive variance of \$126,007.**

Despite the impacts of COVID-19, in financial terms the 2020 year has been a very successful one for SASTA. Although some income sources such as the Annual Conference were lost because of the pandemic, SASTA benefited significantly from the unbudgeted support of JobSeeker Subsidy payments (\$78,000), and Boosting Cash Flow payments (\$74,172), totalling \$152,172. This unbudgeted 2020 income, while most welcome, is unlikely to be repeated in 2021 and beyond.

#### **AWARDS & ACTIVITIES**

**Income for the 2020 year was \$82,507 against a budget prediction of \$74,500, a positive variance of \$8,007.**

**Operating Expenses were \$45,193 against a budget prediction of \$63,050, a positive variance of \$17,857. The overall positive variance was \$25,864.**

These figures predominantly reflect the SASTA Oliphant Science Awards. Despite COVID-19, sponsorship for this project was sustained in 2020, and competition participation remained very high. Budget savings were made through the inability to hold the usual Open Day, though this was partly offset by the costs of constructing the "Virtual Open Day" that replaced it. The significant investment that was made into virtual and online resources as a response to COVID-19 will have very good long term value.

#### **CONFERENCES and PD**

**Income for the 2020 year was \$92,314 against a budget prediction of \$152,118, a negative variance of \$59,803.**

**Operating Expenses were \$35,845 against the budget prediction of \$89,581, a positive variance of \$57,736.**

**The overall negative variance was \$2,067.**

The loss of income is largely due to COVID-19 restrictions causing the cancellation of both the SASTA Annual Conference and the STEM Conference. The cancellation of these conferences also resulted in reduced expenditure as some large conference costs such as catering were then not needed. Outside of the COVID-19 periods of restriction, there was very strong uptake of the SASTA Professional Learning opportunities such as workshops.

## MEMBERSHIP

Total Income for the 2020 year was \$55,552 against a budget prediction of \$58,622, a negative variance of \$3,070. Operating Expenses were \$34,157 against a budget prediction of \$37,933, positive variance of \$3,776. The overall positive variance was just \$706.

## RESOURCES

Total Income for the 2020 year was \$683,414 against a budget prediction of \$673,822, a positive variance of \$9,592. Cost of Sales (Operating Expenses) was \$297,380 against a budget prediction of \$246,155, a negative variance of \$51,225. The overall negative variance was \$41,633.

It is noted that the sale of resources strongly underpins the SASTA budget, and that these sales have remained very strong throughout 2020. SASTA offers a diverse range of resources, which enhances the security of this income source.

## NON-OPERATING INCOME

Total Income for the 2020 year was \$157,923 against a budget prediction of \$13,400, a positive variance of \$144,523.

Due to the COVID-19 requirement to cancel the SASTA Annual Conference in April and consequent loss of income, SASTA qualified for JobKeeper Subsidy payments which over the following months totalled \$78,000. SASTA also later benefited from Boosting Cash Flow payments of \$74,172. Both of these payments were unbudgeted and unexpected. Both have concluded, and no further payments are expected.

Interest income totalled \$5,732 against a budget prediction of \$13,400, a negative variance of \$7,668. SASTA carries significant cash in hand and invested income, and these produced interest returns that were well below budget expectation. With record low interest rates, this pattern is predicted to continue through the coming year.

## OFFICE EXPENDITURE

Expenses for the year were \$67,913 compared to the budget figure of \$126,417, a positive variance of \$58,504. This excellent outcome was assisted by both the prudent management of resources by the SASTA staff, and the temporary closure of the SASTA Office during the COVID-19 lockdown period.

## EMPLOYER EXPENSES

Expenses for the year were ~\$328,275 compared to the budget figure of \$299,862, a negative variance of \$28,413. This variance reflects staff changes and pay scale adjustments, and is not considered a budget concern.

## COMMITTEE EXPENSES

Expenses for the year were \$1,094 compared to the budget figure of \$7,210, a positive variance of \$6,115. Committee activity was somewhat restricted due to COVID-19, and there was little expenditure.

## BUILDING & PROPERTY EXPENSES

Expenses for the year were \$30,939 compared to the budget figure of \$16,880, a negative variance of \$14,059.

This reflects unexpected and unbudgeted building repair costs, particularly for major plumbing repairs. Some unexpected maintenance issues are always likely given the age of our premises. It also includes the purchase and installation of solar panels (\$6,772). The SASTA Board approved this purchase, and it is expected that we should reach a cost neutral position within a few years. Given the extremely low current interest rate, this was seen as a wise investment.

## SUMMARY:

Along with all of our community, SASTA confronted a difficult 2020 year with many of our plans being changed due to the pandemic. SASTA has emerged from 2020 with a budget surplus of some \$211K, an outstanding success in such a difficult year. In reporting this, it must be noted that SASTA benefited greatly from both the JobKeeper Subsidy and Boosting CashFlow payments totalling some \$152K. However even without this support SASTA managed a quite successful year.

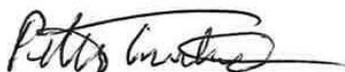
The budget prediction for the 2021 year is for a very modest surplus. In making this prediction I would add a further note of caution. Despite COVID-19, income streams such as sponsorship remained largely unaffected in 2020, perhaps because they were already committed in corporate budgets. There may be some further erosion of these in 2021.

I am very pleased to report that SASTA is in a very sound financial position, and that this is expected to continue throughout 2021.

In closing I would like to particularly acknowledge the outstanding work of our SASTA secretariat staff who have so strongly supported my role as Treasurer.

## RECOMMENDATIONS:

1. That the Audited Financial report for 2020 is accepted.
2. That the Treasurer's Report to the 2021 Annual General Meeting of SASTA is accepted.
3. That the current auditors, Third Sector Management Solutions, be appointed as the SASTA auditors for the 2021 financial year.



**Peter Turnbull**

**SASTA Treasurer**

**March 2021**